PROFIT & LOSS (LAST 12 MO.)

April 2016
Gross Income $5733.84
April Expenses:
Dining:$49.81
Office:$600
Supplies:$839.69
Auto:$101.63
itech:$60.00
Incentives
Mobile/Sprint: $365.08
Insurance:$461.88
Legal:$0
Advertising:$30.25
CBT/movies:$17.85
Travel:$55.10
Taxes:$
Repairs:$20.52
Networking:$446.76

**Total Expenses for April $2586.69**
**April Profit $3147.15**

May 2016
Gross Income $4072.81
Expenses: **May**
Dining:$156.71
Office$600.00
Supplies:$249.82
Auto:$119.76
IT services:$40.00
Incentives
Mobile/Sprint:$208.37
Insurance:$332.94
Legal:$0
Advertising:$30.25
CBT/movies:$9.73
Travel:$0
Taxes:$0
Repairs:$0
Network:$43.25
**Total Expenses for May:$1790.8**
May profit:$2281.38

June 2016
Gross Income $4593.73
Expenses:**June**
Dining: $115.52
Office:$600.00
Supplies: 368.86
Auto:$118.01
Advertising:$0
Incentives: $0
Mobile/Sprint: $196.06
Insurance:$0
Legal:$0

Advertising:$30.25
CBT/movies:$12.98
Travel:$0
Taxes:$500.00
Repairs:$0
Networking:$0

**Total Expense for June:$1941.68**
**June profit: $2652.05**

**July** 2016 Gross Income $8256.42

Expenses: July

Dining:$165.05
Office:$600
Supplies:$30.17
Auto:$229.13
IT/admin services:$120.00
Incentives:$44.00
Mobile/Sprint:$
Insurance:$365.08-auto/177.00-Malpractice
Legal:$0
Advertising:$30.25
CBT/movies:$9.73
Travel:$0
Taxes:$500.00
Repairs:$0
Networking:$
operating expenses AT&T, SAWS, CPS: 579.60
**Total Expenses for July: $3436.40 (or 4891.40 w/payroll)**
Net income $4820/3365.02

**August** 2016 Gross Income $7667.43
Expenses:
Dining:$274.83
Office:$600
Supplies:$50.52
Auto:$172.86
IT/admin services:$25.00
Incentives:$0
Mobile/Sprint:$
Insurance:$529.24
Legal:$0

Advertising:$30.25
CBT/movies:$9.73
Travel:$0
Taxes:$0
Repairs:$0
Networking:$0
payroll:$900.00
operating exp:$1187.84
**Total Expenses for August: $3197.68**
Net income $4469.75

**September** 2016 Gross Income $4961.44
Expenses:
Dining:$83.20
Office:$600
Supplies:$184.67
Auto:$163.37
IT services:$20.00
Incentives:$0
Mobile/Sprint:$114.89
Insurance:$473.70
Legal:$
Advertising:$55.20
CBT/movies:$9.73
Travel:$0
Taxes:$0
Repairs:$0
Networking:$
**Total Expenses for : $1959.99**
Net income $3001.45

**October** 2016 Gross Income $2625.
Expenses: October
Dining:$213.90
Office:$600
Supplies:$56.18
Auto:$214.70
IT services:$227.00
Incentives:$
Mobile/Sprint:$
Insurance:$
Legal:$
Advertising:$30.25
CBT/movies:$10.81
Travel:$406.00
Taxes:$
Repairs:$
Therapy dog: $14.00
Networking:$
**Total Expenses for October: $1772.84**
Net income $852.16

**November** 2016 Gross Income $4664.70
Expenses:
Dining:$22.46
Office:$600
Supplies:$91.47
Auto:$40.07
IT services:$37.00
Incentives:$38.38
Mobile/Sprint:$196.92
Insurance:$236.85
Legal:$0
Advertising:$30.25
CBT/movies:$
Travel:$166.50
Taxes:$0
Repairs:$0
Networking:$
**Total Expenses for : $1459.90**
Net income $3204.08

December 2016 Gross Income $4986.31
Expenses: December
Dining:$227.42
Office:$600
Supplies:$450.76
Auto:$989.76
IT services:$323.60
Incentives:$92.83
Mobile/Sprint:$264.00
Insurance:$236.85
Legal:$0
Advertising:$30.25
CBT/movies:$4.87
Travel:$276.80
Taxes:$0
Repairs:$0
Networking:$
**Total Expenses for December: $3497.14**
Net income $1489.17

January 2017
Gross Income $6210.67
Expenses:**January**
Dining: $248.90
Office:$600.00
Supplies: $408.45
Auto:$91.00
Advertising:$30.25
Incentives: $67.32
Mobile/Sprint: $196.06
Insurance:$267.97
Legal:$0

CBT/movies:$3.25
Travel:$0
Taxes:$500.00
Repairs:$0
Networking:$0
Service dog: $194.00

**Total Expense for January:$2607.20**
**January profit: $3603.47**

**February** 2017 Gross Income $4127.73

Expenses: February

Dining:$246.67
Office:$600
Supplies:$153.39
Auto:$765.45
IT services:$50.00
Incentives:$25.46
Mobile/Sprint:$0
Insurance:$266.97
Legal:$0
Advertising:$30.25
CBT/movies:$0
Travel:$0
Taxes:$0
Repairs:$0
Networking:$0
**Total Expenses for February : $2138.19**
Net income $1989.54

**March** 2017 Gross Income $7394.69
Expenses:
Dining:$238.08
Office:$600
Supplies:$244.20
Auto:$1878.02
IT services:$130.00
Incentives:$0
Mobile/Sprint:$485.86
Insurance:$266.97
Legal:$0
Advertising:$30.25
CBT/movies:$10.81
Travel:$0
Taxes:$0
Repairs:$0
Networking:$0
**Total Expenses for March: $1878.02**
Net income $5516.67

**April** 2017 Gross Income $4596.63
Expenses:
Dining:$193.57
Office:$600
Supplies:$471.89
Auto:$79.83
IT services:$339.00
Incentives:$0
Mobile/Sprint:$0
Insurance:$0
Legal:$0
Advertising:$30.25
CBT/movies:$10.81
Travel:$0
Taxes:$500
Repairs:$0
Networking:$0
**Total Expenses for : $2225.35**
Net income $2371.28

Annual income: $69,891.40
Annual expenses: $30,491.88 w/o my pay.
Annual net income: $39399.52